

2012/13-2014/15

DRAFT BUDGET



**OF LOCAL MUNICIPALITY  
OF MADIBENG**

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**List of acronyms**

|              |  |
|--------------|--|
| <b>IDP</b>   | Integrated Development Plan                      |
| <b>CRR</b>   | Capital Replacement Reserve                      |
| <b>GAAP</b>  | Generally Accepted Accounting Principles         |
| <b>GAMAP</b> | Generally Accepted Municipal Accounting Practice |
| <b>GRAP</b>  | Generally Recognized Accounting Practice         |
| <b>DHLG</b>  | Department of Housing and Local Government       |
| <b>MFMA</b>  | Municipal Finance Management Act                 |
| <b>SDBIP</b> | Service Delivery and Budget Implementation Plan  |
| <b>CPIX</b>  | Consumer Price Index                             |
| <b>FBS</b>   | Free Basic Services                              |
| <b>GDP</b>   | Gross Domestic Product                           |
| <b>MIG</b>   | Municipal Infrastructure Grant                   |
| <b>BEE</b>   | Black Economic Empowerment                       |
| <b>SMME</b>  | Small Medium and Micro Enterprises               |
| <b>LED</b>   | Local Economic Development                       |
| <b>DEAT</b>  | Department of Education and Training             |
| <b>DPLG</b>  | Department of Provincial and Local Government    |
| <b>DWA</b>   | Department of Water Affairs                      |
| <b>CBD</b>   | Central Business District                        |
| <b>DORA</b>  | Division of Revenue Act                          |
| <b>MTREF</b> | Medium Term Revenue and Expenditure Framework    |
| <b>KPA</b>   | Key Performance Area                             |
| <b>KPI</b>   | Key Performance Indicator                        |
| <b>SFA</b>   | Strategic Focus Area                             |
| <b>MSA</b>   | Municipal Systems Act                            |
| <b>PMS</b>   | Performance Management System                    |
| <b>PPP</b>   | Public Private Partnership                       |
| <b>DBSA</b>  | Development Bank of South Africa                 |
| <b>DM</b>    | District Municipality                            |
| <b>SALGA</b> | South African Local Government Agency            |
| <b>SETA</b>  | Sectoral Education and Training Authority        |
| <b>HDI</b>   | Historically Disadvantaged Individuals           |
| <b>CDW</b>   | Community Development Worker                     |
| <b>EPWP</b>  | Extended Public Works Programme                  |
| <b>NERSA</b> | National Energy Regulator of South Africa        |
| <b>MSIG</b>  | Municipal Systems Improvement Grant              |
| <b>NDPG</b>  | Neighbourhood Development Partnership Grant      |
| <b>INEG</b>  | Integrated National Energy Grant                 |
| <b>MM</b>    | Municipal Manager                                |

## BUDGET SPEECH DELIVERED BY THE EXECUTIVE MAYOR CLLR MP MAGONGWA COUNCIL MEETING 31 March 2012

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In tabling the 2012/2013 budget, the Executive Mayor delivered the following budget speech:

*Honourable Speaker, Single Whip, MMC's, Councillors, the Municipal Manager, Directors and other staff.*

*It is an honour for me to table the 2012/2013 Draft Annual Budget today. This Budget is the first budget drafted since the new Council was elected. This Medium Term Revenue and Expenditure Framework budget for the period 2012/13 to 2014/15 is submitted along with all related budget policies and By-Laws.*

*In terms of Section 16(2) of the Municipal Finance Management Act, Act 56 of 2003, as amended, the mayor of the municipality must table the annual budget at a council meeting at least 90 days before the start of the new budget year.*

*The municipal budget as tabled in a draft format was prepared to address the aspirations of the new council, as elected in May 2011. Council's focus for this period is directed to women and youth, ensuring the capacitation and upliftment of this community.*

*The operating budget has included amounts of R575 000 per category to achieve this objective.*

*Poverty relief, job creation, SMME upliftment and HIV prevention and management have all been included into the budget for this financial year.*

*Following the budget being tabled, it is to be made available for public consultation, and at the end of that process Council must consider the budget a month before the start of the new financial year (31 May each year) at the latest for approval.*

*Section 17 of the MFMA requires the following:*

*(1) An annual budget of a municipality must be a schedule in the prescribed format—*

*(a) setting out realistically anticipated revenue for the budget year from each revenue source;*

*(b) appropriating expenditure for the budget year under the different votes of the municipality;*

*(c) setting out indicative revenue per revenue source and projected expenditure by vote for the two financial years following the budget year;*

*(d) setting out—*

*(i) estimated revenue and expenditure by vote for the current year; and*

*(ii) actual revenue and expenditure by vote for the financial year preceding the current year*

*(2) An annual budget must generally be divided into a capital and an operating budget in accordance with international best practice, as may be prescribed.*

*(3) When an annual budget is tabled in terms of section 16(2), it must be Accompanied by the following documents:*

*(a) Draft resolutions—*

*(i) approving the budget of the municipality;*

*(ii) imposing any municipal tax and setting any municipal tariffs as may be required for the budget year; and*

*(iii) approving any other matter that may be prescribed;*

*Section 19 of the MFMA requires that:*

- (1) *A municipality may spend money on a capital project only if—*
- (a) the money for the project, excluding the cost of feasibility studies conducted by or on behalf of the municipality, has been appropriated in the capital budget referred to in section 17(2);*
  - (b) the project, including the total cost, has been approved by the council;*
  - (c) section 33 has been complied with, to the extent that that section may be applicable to the project; and*
  - (d) the sources of funding have been considered, are available and have not been committed for other purposes.*
- (2) *Before approving a capital project in terms of subsection (1)(b), the council of a municipality must consider—*
- (a) the projected cost covering all financial years until the project is operational; and*
  - (b) the future operational costs and revenue on the project, including municipal tax and tariff implications.*
- (3) *A municipal council may in terms of subsection (1) (b) approve Capital Projects below a prescribed value either individually or as part of a consolidated capital programme.*

*The budget of the Local Municipality Madibeng here to be presented as attached has been compiled for the 2012/2013 financial year as well as estimates for the 2013/2014 and the 2014/2015 multi year periods.*

*National Treasury issued MFMA Circular No 58 and 59 (Annexure A & B) providing municipalities with information for the preparation of their MTREF (Medium Term Revenue and Expenditure Framework) budgets and including guidance on expenditures growth parameters which is set at 3 to 6 percent and related budget issues.*

*Nersa issued a guideline on the increase of the Electricity tariff increase from Eskom. This increase is 13,5 %, whilst the tariff increase proposed on Electricity is 16,5 % to cover the internal increases in cost.*

*Rand Water also indicated an increase of 13%, whilst the increase in the water tariff is 20% to cover losses and the internal increases.*

#### ***Operational Budget***

*The Operational Budget is attached as Annexure D and currently shows a surplus of R 91 900. The total Revenue excluding Capital Grants is currently R 1 198 386 600 and the Total Expenditure excluding Capital Grant Expenditure is R 1 198 296 700. The increases in tariffs are attached as Annexure J and the major services will increase as follows;*

*Rates – 5% excluding the rates shock of 25% which is no longer applicable;*

*Electricity – 16,5%;*

*Water – 20%;*

*Refuse (Solid waste) – 20%; and*

*Sewer - 7%.*

*All other services will increase with 7%.*

*The Tariff Policy and Schedules give information as to the basis on which the budget has been compiled. There will be general free basic water allowed if a consumer uses 6 kilo litre of water or less. Once a consumer uses more the free basic service falls away. This does not affect registered indigents, who will receive 6 kl of water free of charge, any usage above 6 Kilo litre must be paid for.*

*Basic charges on services will only be applicable to empty stands as being an availability charge.*

*The budget will mostly be funded from own revenue, with the inclusion of surcharges on direct purchases from Service Providers other than the municipality. The total Revenue amounting to R 1 198 386 600 consists of R 908 943 600 own revenue including agency fees of licensing and R 289 443 000 of Grants and subsidies.*

*The loss in distribution of both Electricity and Water is extremely high and maintenance has been increased in both these divisions to cope with the installation and repairs of connections to services. Dysfunctional meters will be fixed and where no meters exist new meters will be installed. Leaks of water will be fixed simultaneously through the process.*

*National Treasury's guidelines were taken into consideration and including guidelines on growth.*

*The salary increases was budgeted for based on CPIX plus 2% and the budget was increased to cater to fully fund positions. Overtime was decreased to an acceptable limit.*

*The gross profit margins on both Electricity and Water are worrying and needs to be increased to an acceptable level. Electricity's gross profit margin is as low as 9% and should be increased to 40%, this will cause an increase of 99% in the tariff. It is not fair to increase tariff in this order and the inefficiencies in distribution of electricity needs to be dealt with as a priority. Water's gross profit margin is 15% and will need a tariff increase of 45% on top of the suggested 20% to reach the acceptable gross profit margin. It is clear that the inefficiencies in water distribution should be dealt with on an extreme urgent basis.*

*The capital budget presented here is funded only through MIG funding and currently no internal funding of capital can be permitted. The MIG funding of R 198 870 000 is not included as revenue and expenditure in the budget, but will ultimately be included with the refinement of the budget. An additional amount of R 911 000 of external funding must still be confirmed and will be included in the final draft budget. Thus bringing the total Revenue budget to R 1 398 167 600 and the total Expenditure budget to R 1 398 075 700, thus a surplus of R 91 900.*

*The difference between the Capital budget and the MIG funds allocated is R 3,5 million which will be used to fund internal administrative charges in the PMU.*

*The Budget was drafted considering the draft long term financial plan. This plan includes several objectives which are as follows;*

- *To ensure the long term financial sustainability of the Local Municipality of Madibeng;*
- *To adequately provide for both capital requirements as well as the servicing of debt incurred to fund capital infrastructure;*
- *To adequately charge for depreciation of assets in order to generate sufficient cash to renew the assets;*
- *To progressively improve collections and reduce the provision for bad debts budget; and*
- *To identify new revenue sources as funding option for future years.*

*It further include a Revenue Management and Enhancement Programme (RMEP)*

*The function of the RMEP is to improve revenue levels and collections through;*

- *Fixing of the metering and billing value chain to ensure billing accuracy and integrity*

- *Indigent Management through the automatic implementation of process and systems thereof;*
  - *Implementation of a Telephone Query Management System supported by the Call Centre and trained staff;*
  - *Reduction of the loss of water and electricity;*
  - *Improvement of the municipal debtor's data quality;*
  - *Restructuring the Key Accounts Management;*
  - *Improvement of systems and processes*
  - *Installing Water and Electricity Meters where needed.*

*The current rates basis of the municipality is not sufficient to fund the operational and infrastructure requirements. The municipality will have to embark on a programme to increase the current rates basis.*

*The following issues are included in the Budget;*

- *The surcharging of water purchased directly from Rand Water or any other supplier but the municipality;*
  - *The surcharging of electricity purchased directly from Eskom;*
  - *The linking of the Pre-paid electricity system to the Venus billing system; and*
  - *The formalisation of villages and informal settlements.*

*The following needs to be included after all information has been submitted to the municipality;*

- *Obtaining the electricity distribution rights currently with the Tshwane Metro, for the Hartebeestpoort Dam area;*
  - *The inclusion of Mooienveld town into the service delivery model.*

*The Rates Policy did not change significantly. The Rates shock which was phased in over the past three years is no longer applicable and the current 25 % is phased out. The current 50 % rebate on privately developed townships was not implemented correctly. The rebate will no longer be applicable once the stand is transferred into the first owner. All other rebates will stay in place.*

*The Municipality will promulgate a Rates By-law as soon as the budget process has been concluded.*

*A renewed SCM policy is attached as Annexure H and includes specifically SMME's and the new evaluation of Service Providers.*

### *Other Policies and*

**Capital Budget**  
The capital budget in its draft format is estimated at R194,9 million. The top three

- |   |                    |
|---|--------------------|
| <i>spending allocations are:</i>                |                    |
| 1. Hebron, Kgabalatsane, Rockville Water supply | <i>R50 million</i> |
| 2. Klipgat Exts Water supply                    | <i>R25 million</i> |
| 3. Makgabetswane to Jericho road                | <i>R15 million</i> |

## *Operating Budget*

**Operating Budget**  
The operating budget shows revenue to the amount of R1,198,386,600 and expenditure of R1 198 294 700 realising a net surplus of R91 900.

The categories of revenue are as follows:

| <b>CATEGORY</b> | <b>PROJECTED 2011/12</b> | <b>BUDGET 2012/13</b> |
|-----------------|--------------------------|-----------------------|
| Property rates  | 205 350 998              | 257 300 000           |

|                           |                    |                      |
|---------------------------|--------------------|----------------------|
| <i>Service charges</i>    | 472 329 790        | 581 100 000          |
| <i>Operational Grants</i> | 259 200 000        | 289 443 000          |
| <i>Other</i>              | 31 561 842         | 70 543 600           |
| <b>TOTAL</b>              | <b>968 442 630</b> | <b>1 198 386 600</b> |

The categories of expenditure feature as follows:

| <b>CATEGORY</b>                    | <b>PROJECTED 2011/12</b> | <b>BUDGET 2012/13</b> |
|------------------------------------|--------------------------|-----------------------|
| <i>Employee costs</i>              | 220 594 315              | 225 244 700           |
| <i>Councillor remuneration</i>     | 18 662 615               | 26 600 000            |
| <i>Bad debt provision</i>          | 173 300 000              | 190 000 000           |
| <i>Depreciation</i>                | 27 222 944               | 40 395 500            |
| <i>Repairs and Maintenance</i>     | 11 811 424               | 49 465 000            |
| <i>Interest expenses</i>           | 53 600 000               | 35 000 000            |
| <i>Bulk purchases</i>              | 331 076 560              | 378 078 000           |
| <i>Contracted services</i>         | 48 581 875               | 82 160 000            |
| <i>Grants and subsidies paid</i>   | 9 195 353                | 9 000 000             |
| <i>General expenses</i>            | 51 748 369               | 142 305 900           |
| <i>Internal consumption</i>        | 16 680 742               | 19 253 600            |
| <i>Contributions to provisions</i> | 750 000                  | 792 000               |
| <b>TOTAL</b>                       | <b>963 224 197</b>       | <b>1 198 294 700</b>  |

### **Tariffs**

The Tariff policy gives information and guidance on the basis to which the budget revenue was calculated.

### **Honourable Speaker I therefore recommend**

*That Council takes cognizance of:*

*The tabling of the Draft Annual Budget for 2012/13 to 2014/15 and related policies,*

*By-Laws Tariff schedule and related documentation;*

*The stipulations of Section 21 of the Systems Act, Act 32 of 2000, as amended, be adhered to in terms of Public Participation Processes.*

*That it be noted that there will be minor adjustments in some tariffs and budget provisions.*

*I thank you.*

# **Budget**

# **Process**

# **Overview**

# **ANNEXURE A**

# **2012/2013 BUDGET EXECUTIVE SUMMARY PRESENTATION**

## **1. VISION OF THE MUNICIPALITY**

To be a leading united Municipality through service excellence.

## **2. FOREWORD**

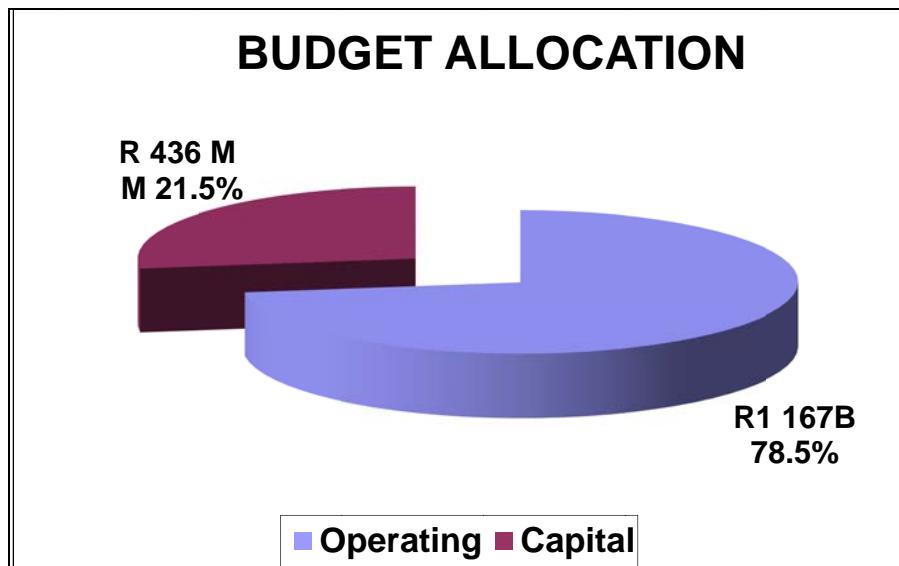
Local Municipality of Madibeng is characterized by huge backlogs in service delivery. Backlogs exist in all types of government services and encompass the services delivered by all levels of government. On local government level there are large numbers of households that do not have direct access to electricity, clean water, sanitation and infrastructure like municipal roads. This is still the case notwithstanding the progress government has made since 1994. To compound these problems the Municipality also faces the problem of the non-payment of services. The backlog in service delivery and the non-payment of services place inordinate pressure on the financial health of the Municipality. This has resulted in limited resources available to address or to respond to existing backlogs. Usage of available resources has limited our capacity to mobilize all of society in pursuit of our developmental objectives. It has hampered our efforts to prioritize resource allocations and to drive the implementation of government's objectives and priorities formulated by the municipality in its integrated development planning process

### **Factors that have been considered in compiling the budget are the following:**

National Treasury guidelines was taken into consideration and including guidance on expenditures growth parameters which is set at 5.4% percent and related budget issues. The total expenditure of the proposed budget is based on 5.4% increase as allowed by the National Treasury. It must be noted that some expenditure items such as salaries and electricity will increase beyond the 5% and therefore effort to compensate for these extra ordinary increases are made from other spending areas. And can be summarized as follows:

- The period of the *Salary and Wage Collective Agreement 2009/10 to 2011/2012* has come to an end. In the absence of other information from the South African Local Government Bargaining Council, municipalities are advised to budget for a 5 per cent cost-of-living increase adjustment, to be implemented with effect from July 2012 (in-line with the increase proposed in the 2011 MTBPS)
- The Eskom price of bulk electricity supplied to municipalities will increase by 27.06 per cent on 1 July 2012. Municipalities are urged to examine the cost structure of their electricity undertakings and apply to NERSA for electricity tariff increases that are cost reflective and ensure continued financial sustainability. NERSA has set a guideline increase for municipal tariffs of **13.5%**.
- The increase on bulk purchases of water as well as the revenue is base in Rand Water proposed tariffs increase of 13 %.
- The income Sewerage, Refuse Removal and Rates is based on projected collection and proposed tariff increase of 7% and 20% respectively.
- Income from other sources is based on the projected collection and the proposed tariff increase of 7%.

## 2.1 Budget Allocation



## 2.2 KEY BUDGET POLICY ISSUES

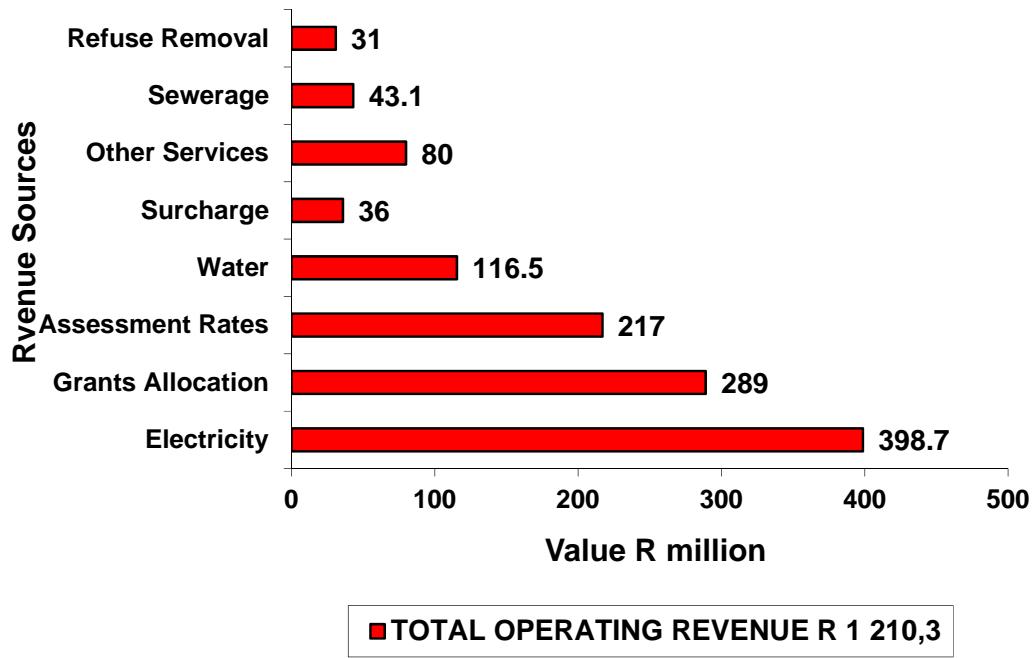
- Under maintenance costs the draft budget made allocations of R 26,3 million towards water and electricity provision services for about R 6,2 million and R 10 million respectively and R5,3 million for Roads
- Budget allocation of R15 million towards indigents assistance.
- The draft budget further makes a provision of about R38 million in 2012/13 financial year towards the settlement of the outstanding loans.
- The municipality will introduce a new charge which is surcharging. This charge is intended for the mines and other big companies which have negotiated with Rand Water and Eskom to receive water and electricity direct.

## 3. OPERATING BUDGET

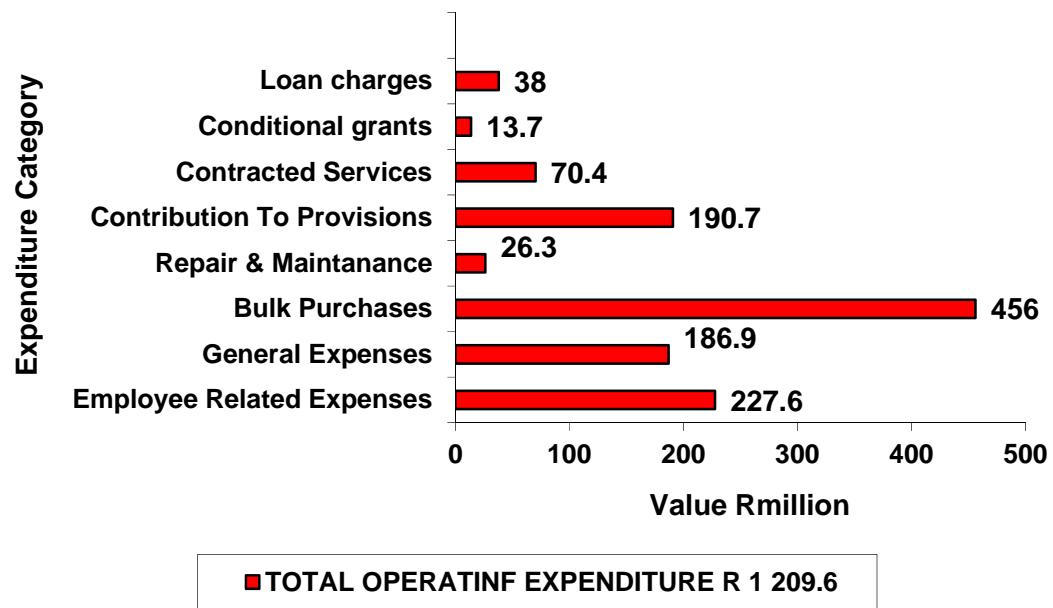
The proposed budget for 2012/2013 amount to R 1 367 471 800 whilst those for 2013/2014 and 2014/2015 are R 1 441 265 504 and R 1 521 984 505 respectively. Summary of the budget is on Table 1 and a full budget is on table 2.

- Revenue Source and Expenditure Allocation

## WHERE THE MONEY COMES FROM



## HOW THE MONEY WILL BE USED



The following increase in tariffs for the basic services and other services for 2012/2013 financial year are proposed  
Table 1

| Services                | Current<br>2011/2012 | New<br>2012/2013 |
|-------------------------|----------------------|------------------|
| <b>Property rates</b>   | <b>6.08</b>          | <b>0%</b>        |
| <b>Water</b>            | <b>14.1%</b>         | <b>20%</b>       |
| <b>Electricity</b>      | <b>20.38%</b>        | <b>16.5%</b>     |
| <b>Sewer/Sanitation</b> | <b>6.08</b>          | <b>7%</b>        |
| <b>Refuse Removal</b>   | <b>6.08</b>          | <b>20%</b>       |
| <b>Other Services</b>   | <b>6.08</b>          | <b>7%</b>        |

**Budget Allocation**  
**Table 1**

| TOTAL COUNCIL BUDGET                       | Budget<br>2011/2012 | Budget<br>2012/2013   | Budget<br>2013/2014   | Budget<br>2014/2015   |
|--|---------------------|-----------------------|-----------------------|-----------------------|
| REVENUE                                    | -703 446 000        | -806 351 000          | -851 506 656          | -897 488 015          |
| BULK PURCHASES & GENERATION                | 346 493 726         | 456 032 411           | 481 570 226           | 507 575 018           |
| CAPITAL GRANTS & DONATIONS                 | 0                   | -200 370 000          | -210 684 000          | -228 863 000          |
| OPERATIONAL GRANTS & DONATIONS             | -258 200 000        | -288 854 000          | -307 305 000          | -325 968 000          |
| OTHER REVENUE                              | -30 662 999         | -79 952 800           | -87 630 157           | -88 989 385           |
| SURCHARGES                                 | 0                   | -36 000 000           | -38 016 000           | -40 068 864           |
| TOTAL OPERATING INCOME GENERATED           | -992 308 999        | -1 411 527 800        | -1 495 141 813        | -1 581 377 265        |
| INCOME FORGONE                             | 31 650 000          | 43 980 000            | 46 442 880            | 48 950 796            |
| INTERNAL RECOVERIES                        | 0                   | 0                     | 0                     | 0                     |
| <b>TOTAL OPERATING INCOME</b>              | <b>-960 658 999</b> | <b>-1 367 547 800</b> | <b>-1 448 698 933</b> | <b>-1 532 426 469</b> |
| EMPLOYEE RELATED COST                      | 196 157 390         | 208 018 298           | 219 665 824           | 231 527 778           |
| COUNCILLOR ALLOWANCES                      | 19 378 000          | 19 600 000            | 20 697 600            | 21 815 270            |
| DEPRECIATION                               | 40 000 000          | 37 435 412            | 39 531 584            | 41 666 289            |
| REPAIRS & MAINTENANCE                      | 16 272 734          | 26 395 500            | 27 873 648            | 29 378 825            |
| CONTRACTED SERVICES                        | 48 574 344          | 70 450 000            | 74 395 200            | 78 412 541            |
| GENERAL EXPENSES                           | 76 143 381          | 90 132 180            | 95 171 071            | 100 310 309           |
| OTHER INDIRECT OPERATING EXPENDITURE       | 217 598 693         | 459 408 000           | 482 360 352           | 511 298 475           |
| TOTAL SERVICE CHARGES                      | 0                   | 15 125 000            | 15 972 000            | 16 834 488            |
| INTEREST EXTERNAL BORROWINGS               | 32 348 693          | 38 000 000            | 40 128 000            | 42 294 912            |
| CONTRIBUTION TO PROVISIONS AND RESERVES    | 174 050 000         | 190 792 000           | 201 476 352           | 212 356 075           |
| EXPENDITURE CONDITIONAL GRANTS & DONATIONS | 11 200 000          | 13 710 000            | 14 100 000            | 10 950 000            |
| EXPENDITURE CAPITAL GRANTS & DONATIONS     | 0                   | 201 781 000           | 210 684 000           | 228 863 000           |
| <b>TOTAL OPERATING EXPENDITURE</b>         | <b>960 618 268</b>  | <b>1 367 471 800</b>  | <b>1 441 265 504</b>  | <b>1 521 984 505</b>  |
| <b>SURPLUS/(DEFICIT)</b>                   | <b>40 731</b>       | <b>76 000</b>         | <b>7 433 429</b>      | <b>10 441 964</b>     |

#### 4. CAPITAL BUDGET

The MTREF allocation of funds to the different capital needs in line with the IDP priorities and government funding requirements as well as funding sources are indicated on Table 3

**Table 3**

**Table 3**

| CAPITAL PROJECTS                   | BUDGET             | BUDGET             | BUDGET             | Budget             |
|------------------------------------|--------------------|--------------------|--------------------|--------------------|
|                                    | 2011/12            | 2012/13            | 2013/14            | 2014/15            |
| WATER DISTRIBUTION NETWORKS        | 98 690 158         | 79 981 000         | 60 000 000         | 55 000 000         |
| SEWER TREATMENT WORKS              | 17 722 398         | 139 500 000        | 14 500 000         | 34 500 000         |
| ELECTRICITY NETWORKS & SUBSTATIONS | 7 125 000          | 4 600 000          |                    |                    |
| ROADS CONSTRUCTION                 | 122 423 951        | 74 000 000         | 76 000 000         | 90 000 000         |
| SOLID WASTE: HOUSEHOLD REMOVALS    | 3 000 000          | 12 000 000         | 10 000 000         | 9 000 000          |
| WASTE DISPOSAL SITES               | 15 000 000         | 0                  |                    |                    |
| CEMETERIES                         | 6 168 633          | 8 800 000          | 6 500 000          | 2 200 000          |
| LIBRARIES                          | 3 698 437          | 3 400 000          | 18 500 000         | 0                  |
| SPORTS & RECREATION FACILITIES     | 13 903 112         | 8 200 000          | 24 300 000         | 8 000 000          |
| LICENSING: DRIVERS LICENSES        | 348 079            |                    |                    |                    |
| DISASTER MANAGEMENT                | 5 000 000          |                    |                    |                    |
| TRADE & MARKET                     | 2 372 680          |                    |                    |                    |
|                                    | <b>295 452 448</b> | <b>330 481 000</b> | <b>209 800 000</b> | <b>198 700 000</b> |
| FUNDING SOURCES                    |                    |                    |                    |                    |
| MIG                                | 280 951 448        | 195 900 000        | 207 800 000        | 198 700 000        |
| HERNIC                             |                    | 2 100 000          |                    |                    |
| INEP                               | 7 125 000          | 4 600 000          |                    |                    |
| LONMIN/IFC/AMPLATS                 |                    | 120 000 000        |                    |                    |
| LONMIN                             |                    | 3 500 000          |                    |                    |
| EPWP                               | 7 376 000          | 4 000 000          | 2 000 000          |                    |
|                                    | <b>295 452 448</b> | <b>330 100 000</b> | <b>209 800 000</b> | <b>198 700 000</b> |